

GUIDING MONTANA BUSINESSES TO

Success



Pierre Edmond is a graduate of the New York Culinary Institute and has experience in the café industry. Pierre recognized the need for a niche café in the Columbia Falls Area, and began working with Freedom Bank in Columbia Falls to obtain financing for the purchase of a building for the café. The bank recommended that Pierre meet with Chris Parson, Director of the Small Business Development Center at Flathead Valley Community College, to solidify his business plan and cash flow projections. The SBDC met with Pierre on numerous occasions to work on the business plan and crunch numbers for more accurate cash flow projections. Chris said "Pierre had a great grasp of operating a business and just needed to put it down on paper." The bank was able to provide Pierre the financing he needed to purchase the building, and followed up with a second loan to finish the café and provide initial working capital. The Basecamp Café opened in October 2012 and has already received many rave reviews from the community!

SBDC at Flathead Valley Community College

SBDC Director: Chris Parson

Client: Pierre Edmond

Impact: Business Created

Financing Received

